



Interactive Spaces

Final Project: Future of Retail

Regina Flores
Jaskirat Randhawa
Tyler Henry

“Tesla’s mission is to accelerate the world’s transition to sustainable transport.”













Tesla Powerwall is a wall-mounted 3.9 x 52.1-inch (86.1 x 132.3-cm) battery that stores charges from solar panels or the grid during off-peak hours — and serves as backup power during outages.



The Model S

Buyer Profile 		
	Male:	83.9%
	Female:	16.1%
	Income under \$50,000:	5.7%
	Income \$50,000-\$99,999:	17.2%
	Income over \$100,000:	77.3%
	18-44 yrs. Old:	33.2%
	45-64 yrs. old:	50.6%
	65+ yrs. old:	16.2%

Source: Edmunds.com

TESLA ONLINE STORE

Model S 70D

240 Miles Range. All-Wheel Drive Standard.

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Multi-Pattern Black Seats



Piano Black Décor



Textile Headliner

Paint

Roof & Wheels

Interior

TESLA PHYSICAL STORE

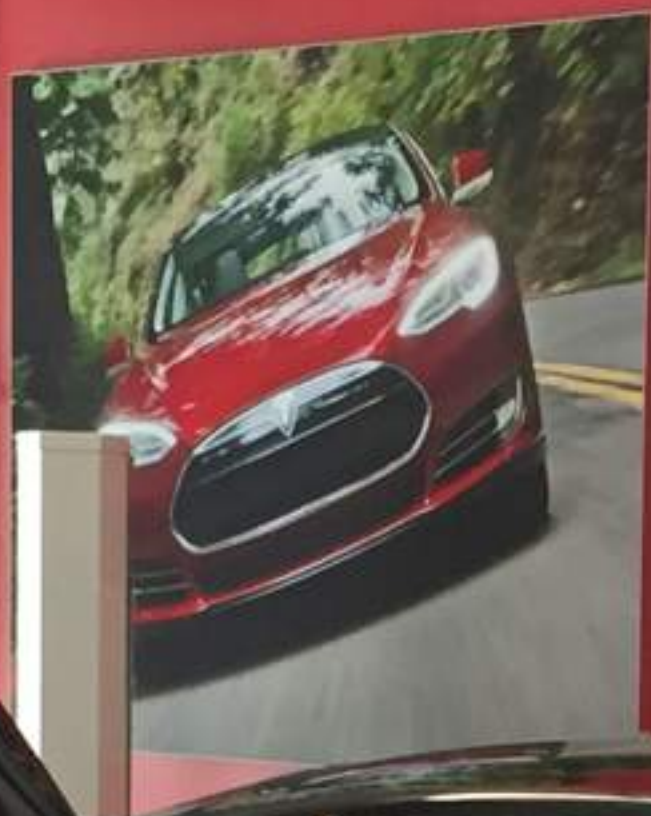
Tesla Store: 25th Street / 10th Ave

Interesting to note the store is not on car-row and instead is nestled between Chelsea art galleries.



ELECTRIC FROM THE GROUND UP

New Model S started with a stark state and the challenge to rethink everything. Through meticulous engineering, the battery became more than a power source. By positioning the battery below the floor and tightly packaging the drivetrain between the rear wheels, Model S achieves high torsional rigidity, balanced weight distribution, and a low center of gravity. The battery increases the strength of the passenger cabin and its flat surface reduces drag. In every way, Model S sets the standard.



CAMERA

A forward-facing camera detects lane markings, sign posts, and surrounding vehicles.

SENSORS

An array of ultrasonic sensors sense 10 feet around Model S in every direction at all speeds.



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IN-STORE INTERVIEWS



“Tesla store is like the Apple store. People come here to geek-out!” —Tesla Floor Salesman



“The Sales Manager at Tesla came from Apple, so the idea of having all the products out to test and play with is the same thing Tesla wants to achieve. Also a lot of Apple sales people move over to Tesla - there is a lot of cross-breeding.” —Tesla Floor Saleswoman



*“Similar to Apple, Tesla does not have sales commission. And at Tesla, you don’t get ‘points’ for up-selling. The idea is to give the customer a great experience and not feel pressured to buy.”
—Tesla Floor Salesman*

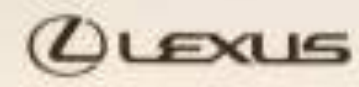


*“People come in with their kids and the kids always want to play with the touch-screens - they love it. It is a way that actually draws the parents into the product.”
—Tesla Floor Salesman*

PRECEDENTS







THE ULTIMATE VIRTUAL REALITY

EXPERIENCE FEATURING THE LEXUS RC F

RC F RIFT

#LEXUSRIFT



Other Precedents:

<https://www.youtube.com/watch?v=HtZNLp6UWUI>

<https://www.youtube.com/watch?v=x4sVTUAdoLg>

<http://www.psfk.com/2012/07/audi-opens-first-interactive-digital-car-showroom-for-urban-shoppers-video.html>

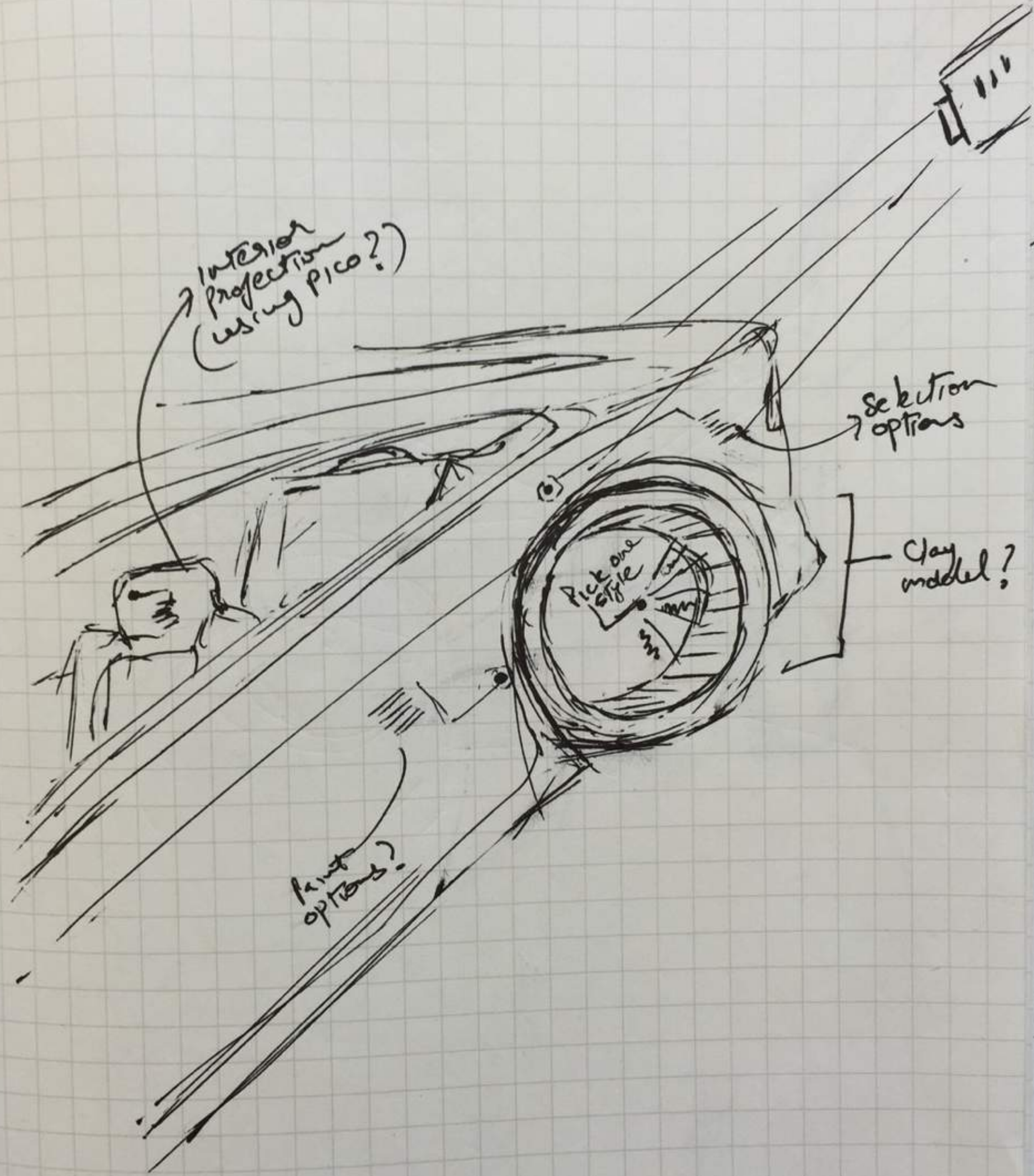
<http://www.psfk.com/2012/04/iphone-test-drive-bentley.html>

<http://www.psfk.com/2012/04/hotel-bentley-rides.html>

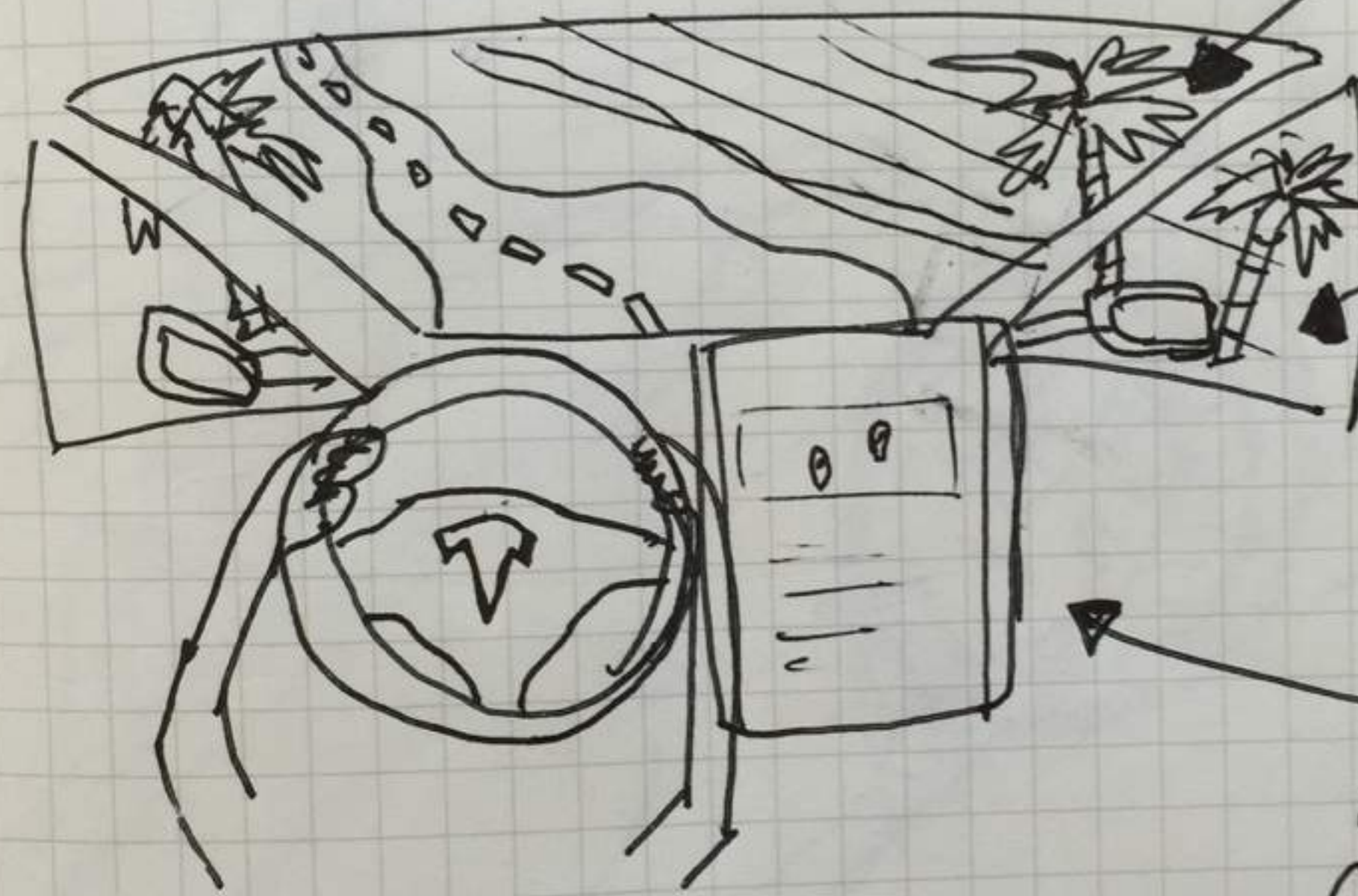
<http://www.psfk.com/2010/04/iphone-controlled-car-gives-user-a-driver-seat-view.html>

<http://venturebeat.com/2014/10/01/a-true-virtual-showroom-lexus-and-oculus-rift-show-the-potential-sales-power-of-vr/>

CONCEPT



Test Drive Simulator



Rear projection on
windshield
and
side
windows

Actual
Car in
Show -
Room

on
Hydraulics

